# **Puma Biotechnology**

# Earnings Call Commercial Update



August 8, 2019

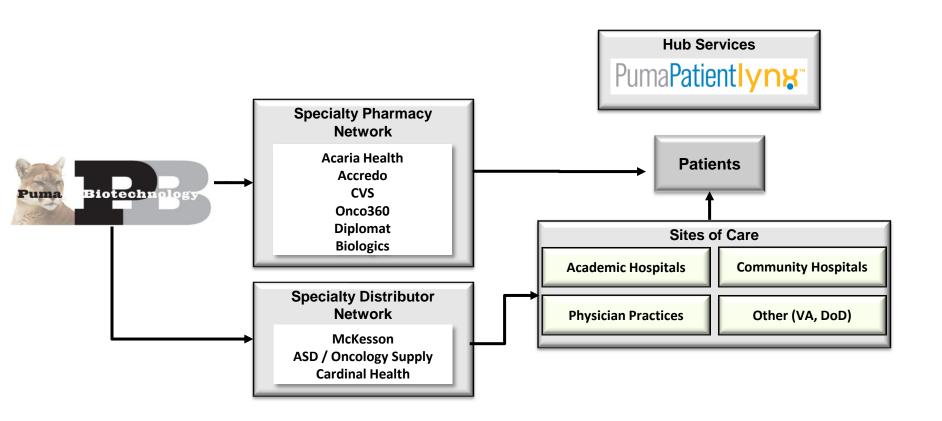


## **Forward-Looking Safe Harbor Statement**

This presentation contains forward-looking statements, including statements regarding the timing of expected launch and expected regulatory approvals for NERLYNX®. All statements other than historical facts are forward—looking statements and are based on the current expectations, forecasts and assumptions of Puma Biotechnology, Inc. ("Puma"). Forward–looking statements involve risks and uncertainties that could cause Puma's actual results to differ materially from the anticipated results and expectations expressed in these forward-looking statements. These risk and uncertainties are identified in Puma's Annual Report on Form 10-K for the year ended December 31, 2018 and any subsequent documents Puma files with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof, and you should not rely on these forward-looking statements as representing Puma's views as of any date subsequent to the date of this presentation. Puma assumes no obligation to update these forward-looking statements, except as required by law.

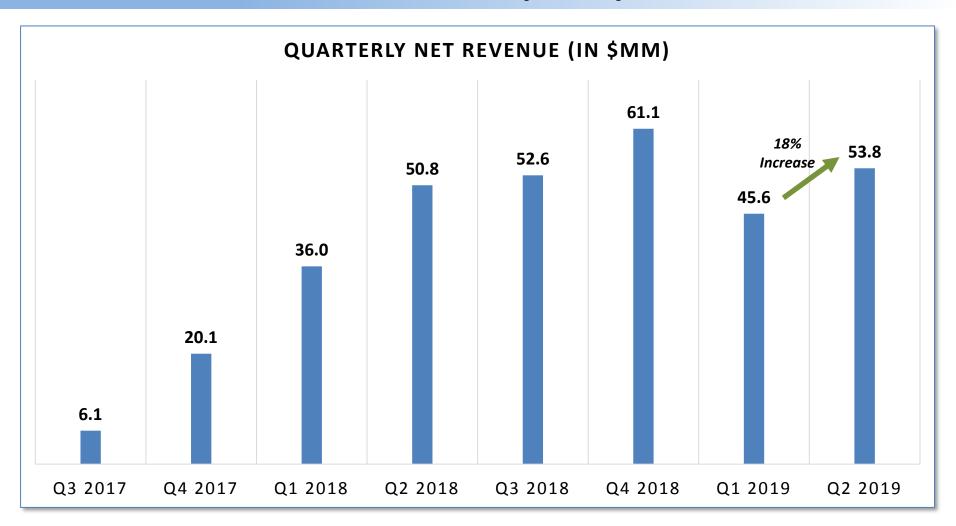


### **Puma's Pharmacy and Distributor Network**



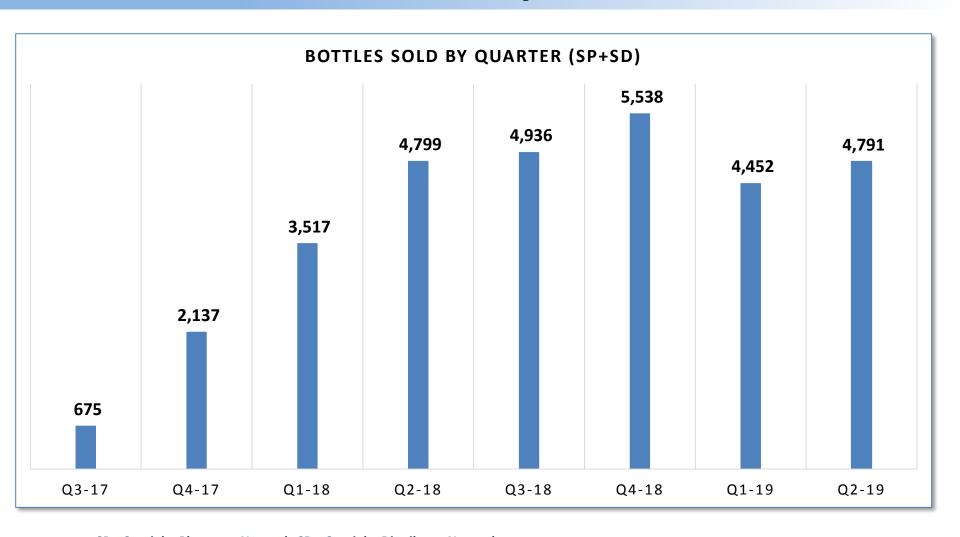


# \$53.8 Million Net Sales in Q2 - 2019 18% increase over prior quarter





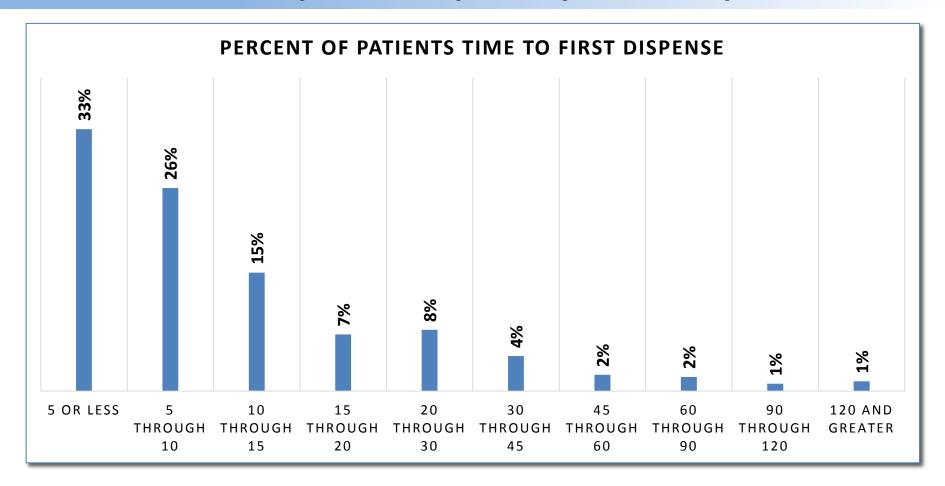
# **Bottles Sold By Quarter**



• SP = Specialty Pharmacy Network, SD = Specialty Distributor Network



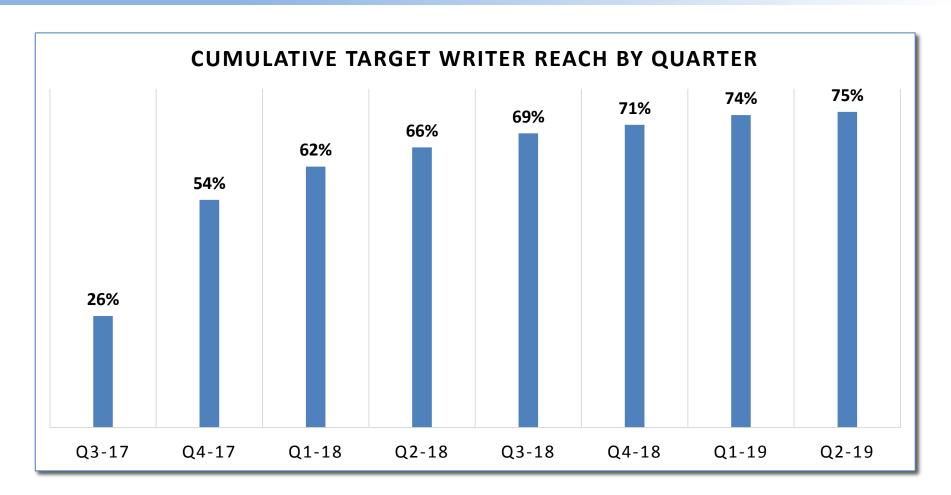
#### Time to First Dispense in Specialty Pharmacy Network



74% of patients receive their first dispense within 15 days of a network SP receiving the RX



#### 75% of Targeted Prescribers Reached



- Reach defined as physician detailed.
- Numbers reported for historical quarters may be slightly different from previous statements due to data updates



## **Rest of World Partnerships – Timelines**

Region	Partner	Expected Regulatory Approval
Australia / SE Asia	Specialised * Therapeutics	March 2019 – Approved in Australia
Israel	MEDISON Delivering Innovative Healthcare	• Q4 2019
Canada	ŪKnight	July 2019 – Approved
Greater China	<b>CP∏bridge</b> 北 海 康 成	<ul> <li>Q4 2019 – Hong Kong</li> <li>1H 2020 – China</li> <li>1H 2020 – Taiwan</li> </ul>
Latin America South America	PINT PHARMA	<ul> <li>Q3 2019 – Argentina</li> <li>1H 2020 – Chile, Peru</li> <li>2H 2020 – Mexico</li> <li>2H 2020 – Colombia, Brazil, Ecuador</li> </ul>
Europe	S Pierre Fabre	<ul> <li>Launch Timelines</li> <li>Q4 2019 – Germany</li> <li>Q4 2019 – United Kingdom</li> <li>Q4 2019 – Austria</li> <li>2020-2022 – Rest of Europe</li> </ul>



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