Puma Biotechnology

Earnings Call Commercial Update



May 9, 2018



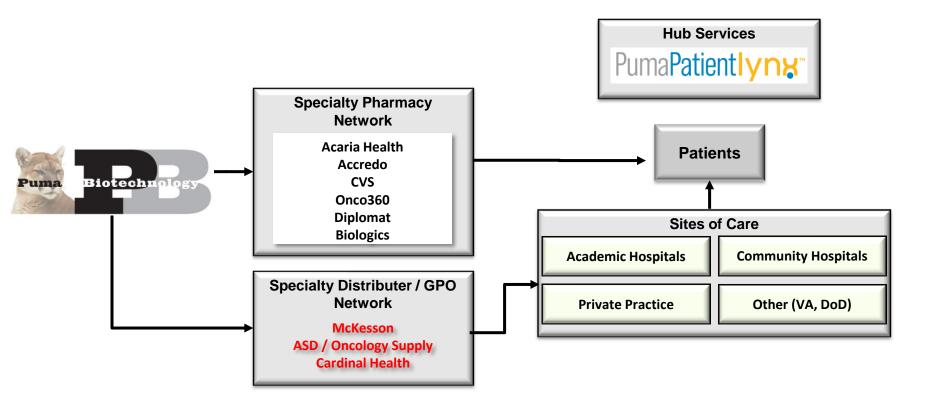


Forward-Looking Safe Harbor Statement

This presentation contains forward-looking statements, including statements regarding the benefits of NERLYNX[®] (neratinib) and neratinib, the commercialization of NERLYNX, the potential indications of our drug candidates and the development of our drug candidates, including, but not limited to, the anticipated timing for the commencement and completion of various clinical trials and announcement of data relative to these trials. All statements other than historical facts are forward–looking statements and are based on our current expectations, forecasts and assumptions. Forward–looking statements involve risks and uncertainties that could cause our actual results to differ materially from the anticipated results and expectations expressed in these forward-looking statements. These risk and uncertainties are identified in our Annual Report on Form 10-K for the year ended December 31, 2017, our Quarterly Report on Form 10-Q for the guarter ended March 31, 2018 and any subsequent documents we file with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We assume no obligation to update these forward-looking statements except as required by law.

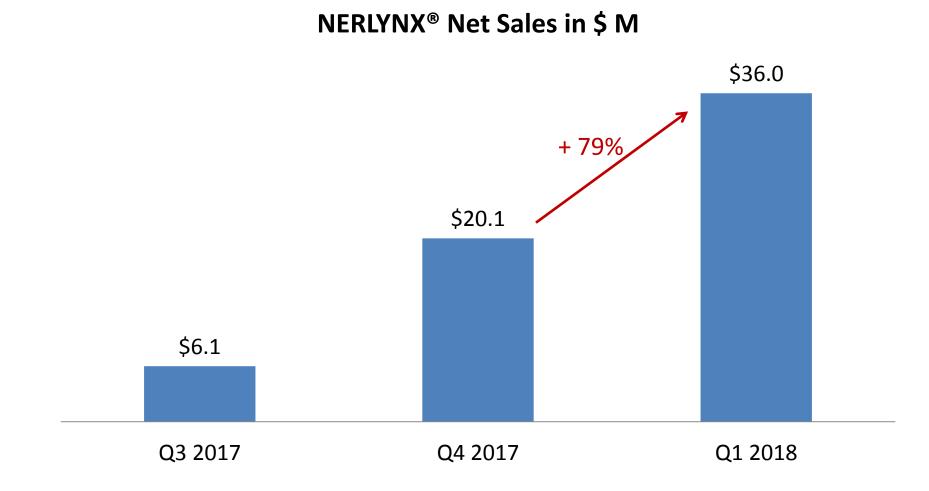


Puma's Pharmacy and Distributor Network



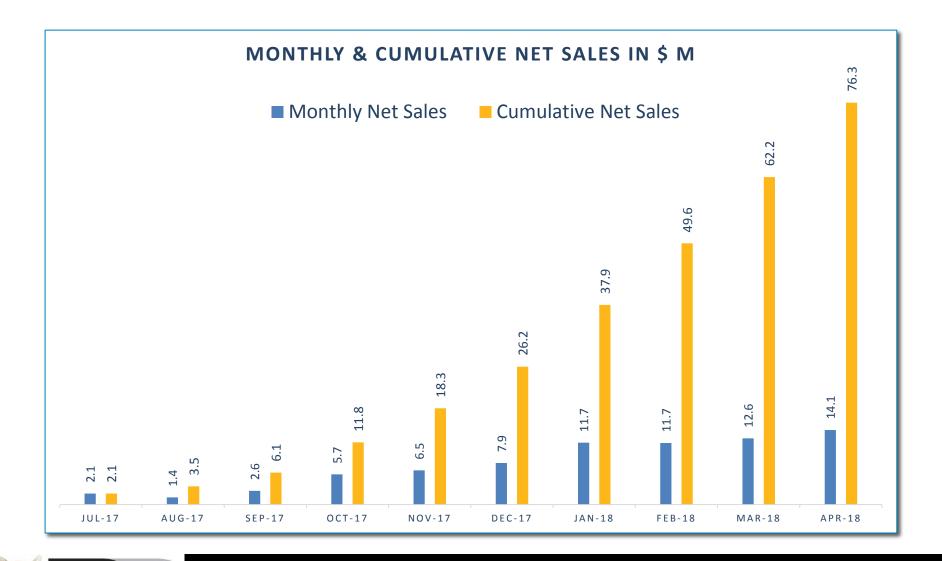


Net Product Sales grew 79% from Q4 to Q1





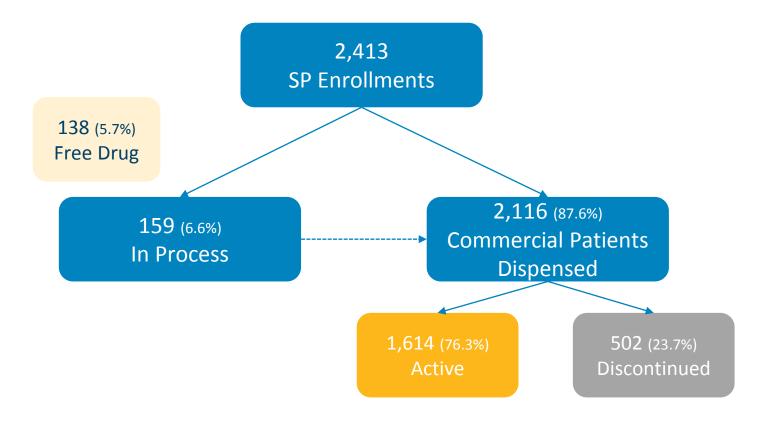
Net Sales since FDA approval is approximately \$76.3 M





Puma

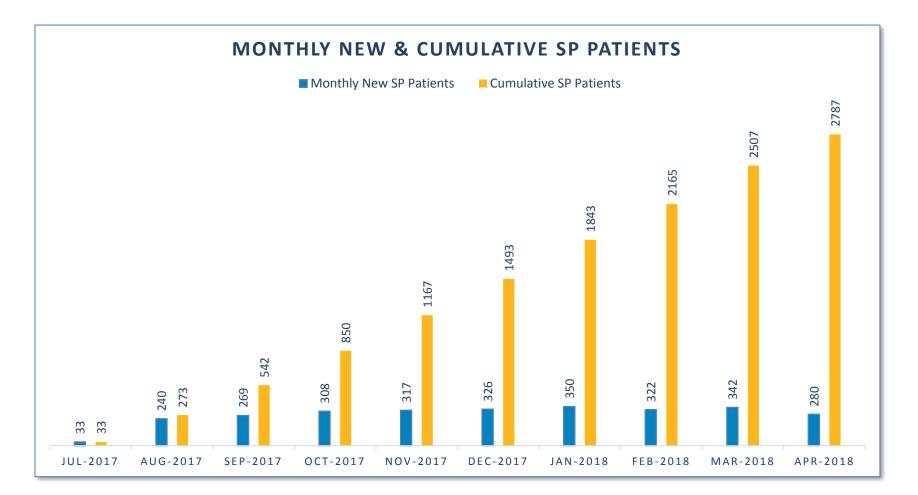
Specialty Pharmacy Enrollments – Through April 30, 2018



• Specialty Pharmacies account for approximately 88% of total business



New Patient and Cumulative RX's in Specialty Pharmacies



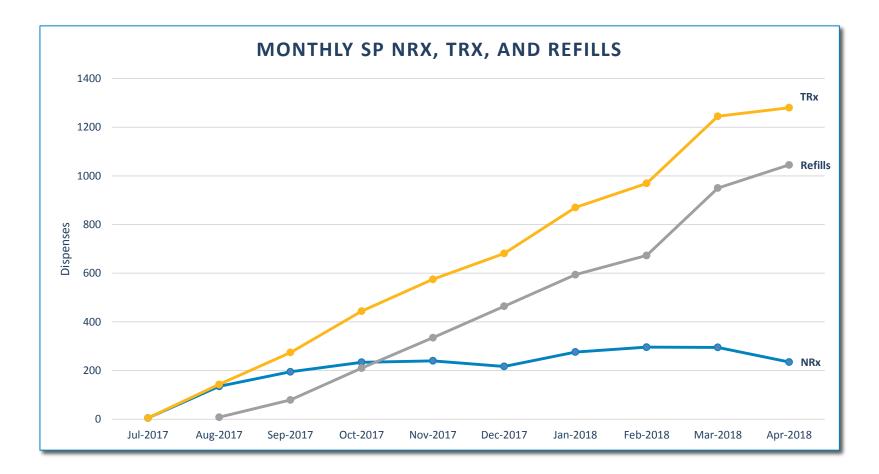
• Could include duplicate RX's sent to multiple specialty pharmacies

Biotechnology

Puma

• Enrollment numbers reported for historical months may be slightly different from previous statements due to SP data updates

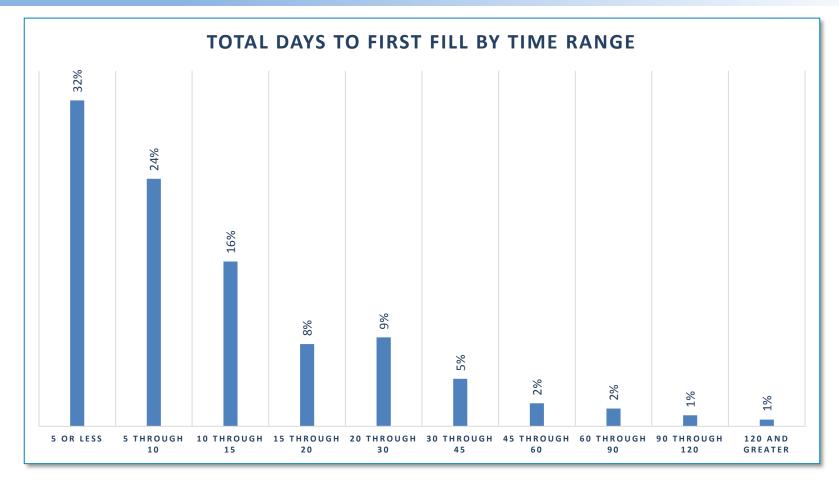
NERLYNX® Dispenses in the Specialty Pharmacy (SP) Channel



NRx: New Rx Dispensed TRx: Total Rx Dispensed



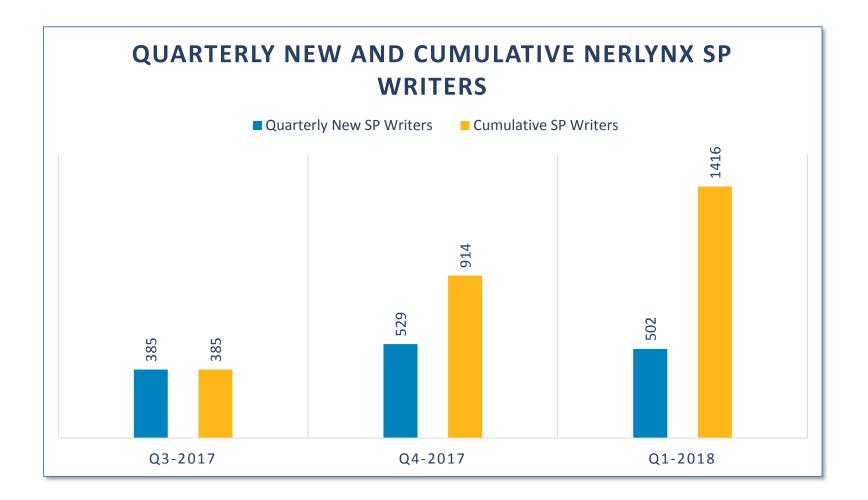
Time to First Fill (or shipment) by Specialty Pharmacy



72% of patients receive their first shipment within 15 days of an SP in our network receiving their RX



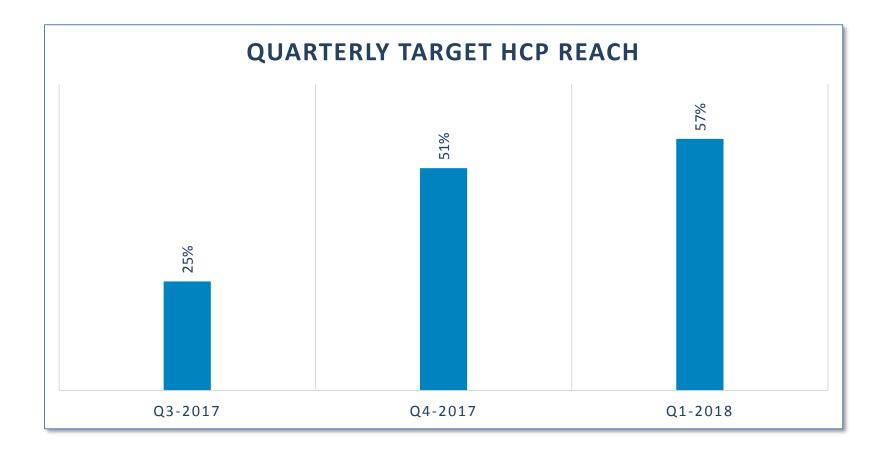
New and Total NERLYNX[®] Prescribers in SP Channel



* Prescriber numbers reported for historical months may be slightly different from previous statements due to SP data restatements



Increasing reach to more targeted prescribers



* Call numbers reported for historical months may be slightly different from previous statements due to Veeva data updates



Puma Biotechnology

Earnings Call Commercial Update



May 9, 2018



