# **Puma Biotechnology**

Earnings Call Commercial Update



May 6, 2021



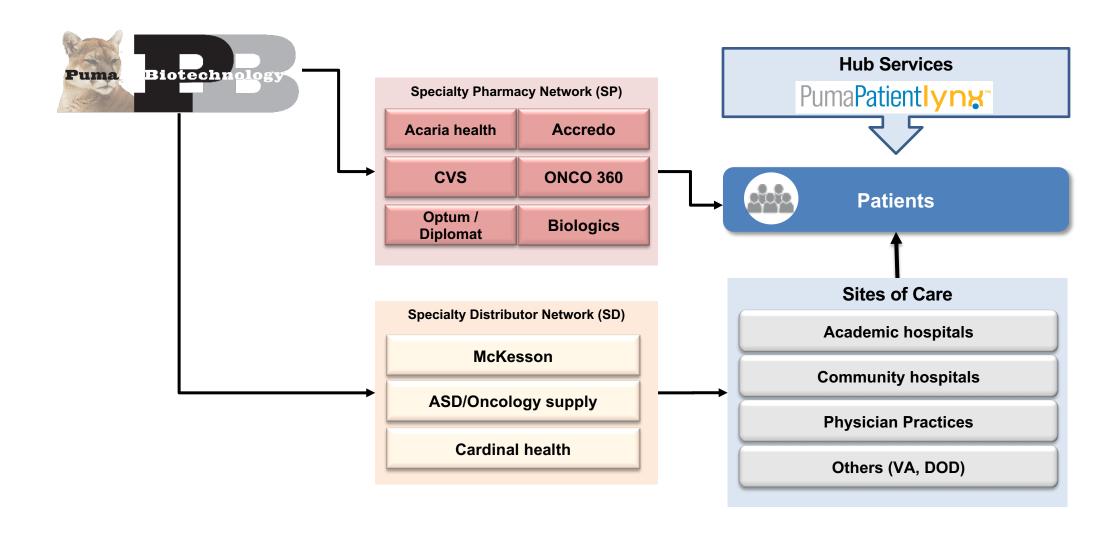


## Forward-Looking Safe-Harbor Statement

This presentation contains forward-looking statements, including statements regarding commercialization of NERLYNX® and the potential indications and development of our drug candidates. All forward-looking statements involve risks and uncertainties that could cause our actual results to differ materially from the anticipated results and expectations expressed in these forward-looking statements. These statements are based on our current expectations, forecasts and assumptions, and actual outcomes and results could differ materially from these statements due to a number of factors, which include, but are not limited to, any adverse impact on our business or the global economy and financial markets, generally, from the global COVID-19 pandemic, and the risk factors disclosed in our periodic and current reports filed with the Securities and Exchange Commission from time to time, including our Annual Report on Form 10-K for the year ended December 31, 2020 and subsequent reports. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We assume no obligation to update these forward-looking statements except as required by law.



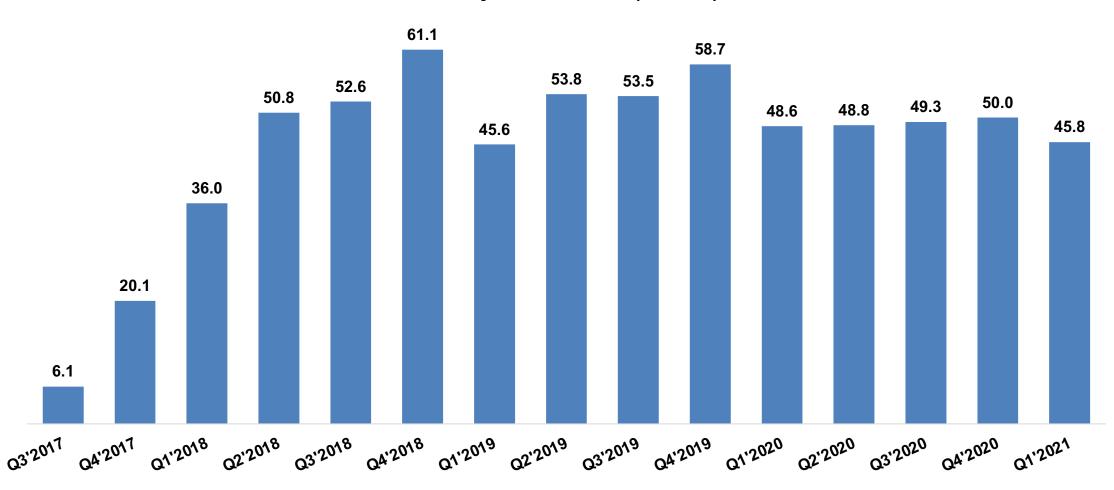
# **PUMA's Pharmacy and Distributor Network**





### ~\$46 Million Net NERLYNX Revenue in Q1'21

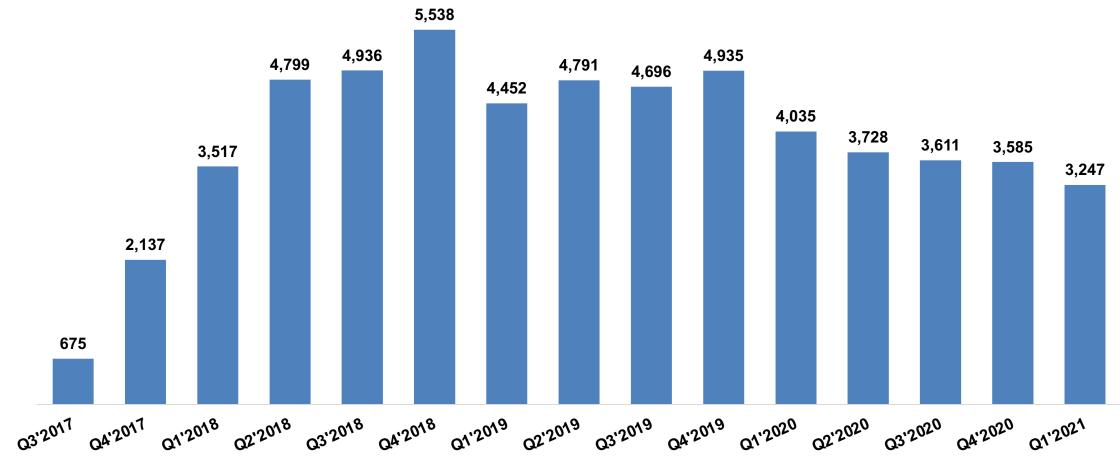
#### **Quarterly Net Revenue (in \$MM)**





### 3,247 Ex-factory Bottles were Sold in Q1'21

#### **Bottles Sold (SP + SD) by Quarter**

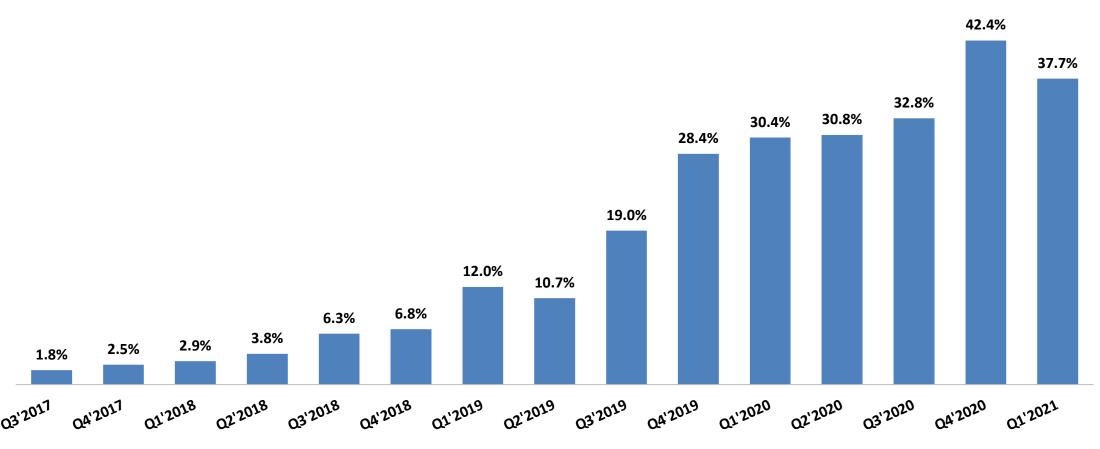


Includes Commercial SP and SD



### ~38% of Patients in Q1'21 Started at a Reduced Dose

#### % of patients starting at reduced dose



Reduced dose defined as fewer than 6 pills per day



# **Rest of World Partnerships – Timelines**

Region	Partner	Regulatory Approvals	Commercial Launches
Australia / SE Asia	Specialised * Therapeutics	<ul> <li>2019 – Ext. Adj. in Australia, Singapore</li> <li>2020 – Ext. Adj. in Brunei, Malaysia, New Zealand</li> </ul>	<ul> <li>2020 – Singapore</li> <li>Q2 2021 – Malaysia, Brunei, New Zealand</li> </ul>
Israel	MEDIS  Detwering throbative Healthcare	2020 – Approved in Ext. Adj. and mBC	• 2020 – Launched
Canada	<b>UKnight</b>	<ul> <li>2019 – Ext Adj. approved</li> <li>Mid 2021 – mBC approval expected</li> </ul>	• 2020 – Launched
Latin America	SPINT PHARMA	<ul> <li>2019 – Ext Adj in Argentina</li> <li>2020 – Ext. Adj in Chile, Ecuador</li> <li>2020 – mBC in Argentina</li> <li>Q1 2021 – Ext Adj and mBC in Peru</li> <li>2021 – Expected approvals in Brazil and Mexico</li> </ul>	<ul> <li>2020 – Argentina</li> <li>Q2 2021 – Chile</li> </ul>
Europe Greater China Middle East North and West Africa South Africa Turkey	<b>S</b> Pierre Fabre	<ul> <li>2019 – EMA approval</li> <li>2019 – Ext. Adj. in Hong Kong</li> <li>2020 – Ext. Adj. in China, Taiwan</li> </ul>	<ul> <li>2019 – Germany, UK, Austria</li> <li>2020 – Sweden, Finland, Scotland, Switzerland Denmark</li> <li>2020 – Hong Kong</li> <li>Q1 2021 – China, Taiwan</li> <li>Q1 2021 – Greece, Czech Republic</li> </ul>
South Korea	BIXINK THERAPEUTICS	2020 - NDA filed for both Ext. Adj. and mBC	



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